



Supply Chain Navigator: A smart way to use SAP

A solution from Quota



Objective

Solution

Benefit

Summary

Use SAP ... and keep your staff highly motivated!

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SAP is an extremely powerful and ideal tool to handle the complexities of your business...and yet...it can be difficult to navigate for some.

Employees who rarely work with the SAP system, who work in the field or generally have a hard time with IT applications find the operation tedious and stressful. Industry-specific peculiarities, such as .B a very large number of almost identical materials (such as cables and pipes), exacerbate this problem even more.

It is a well-known situation: A company benefits greatly from the data currently available in SAP. The employees, on the other hand, perceive the operation as a tedious additional burden to their operational activity and therefore usually work without interest and real motivation.

The results: incorrect entry or redundant Word or Excel documents are created. This means that the prerequisite for a true added value of SAP for your company is no longer given or not to the extent possible. Most SAP projects fail not because of the SAP solution, but because of the lack of support from your employees!



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Supply Chain Navigator inspires SAP users, and also you!

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SAP order entry as fun.

Supply Chain Navigator inspires your employees! That's how they've always wanted to work. You feel supported by the software in your work and not hindered. The innovative material search, position detection and many smart functions contribute to this.

The user moves in an identical mask in all processes (such as quotation, order and billing). No tab and index card desert with many unnecessary navigation clicks!

The material search is based on a hierarchically structured catalog, which is structured as a tree. So, everyone will find the right product in the shortest possible time.

Position detection is carried out quite elegantly by dragging the product from the catalogue into the offer.

Document templates with copy function, structure of the document with subtotals, chapters, free sorting of positions and online print preview are further highlights that will inspire your users.



Supply Chain Navigator offers an ergonomic, pleasing form of searching and order entry, exactly what users want.



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Order entry, the way users would like it to be

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Users of our reference project confirm that they enter an offer in ten minutes. A comparably complex quotation recorded with SAP standard had taken more than two hours (and that without the desired features such as chapters and free sorting of the items. We think there is no better way to describe the benefits of our solution.

In addition to the well-trained engineers and planners, however, the fitters and warehouse staff are very satisfied. So satisfied that they even do the recording in the evenings and on weekends.

This has the effect that the billing rate is higher, because now no more items on slips of paper can be forgotten. On the other hand, the stock can be reduced. In other words, an increase in revenue and a reduction in logistics costs.

Of course, it is also very important that the investment in FOM is protected. FOM only uses SAP standard objects such as material master, work center, IH order, etc. Nothing has to be modified, i.e. the release capability is given.



Using Supply Chain Navigator, you benefit from our proven SAP logistics know-how and a successfully introduced reference project



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Supply Chain Navigator

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With Supply Chain Navigator, a tool is available that ensures the company the advantages of integrated processing with SAP, as well as employees who would reject or only reluctantly execute processing with SAP with SAP Standard.

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Use in the office and field service
Intuitive search function for materials
Structuring of documents with chapters
Online print preview without prior saving
Free sorting of positions
User-friendly user interface
Service orders & invoices on site (tablets with Mobisys)
Optimized warehouse management

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Solution

A uniform interface for all processes (quotation -> order -> billing)
Hierarchical product catalog as tree with drag & drop entry of items
Flexible design of the offer/order/billing document with subheadings, chapters, moving the items, etc.
Template function with copy option
Connection to mobile solution of Mobisys GmbH (handheld scanner in the warehouse, tablets in the field)
With no modification, use of SAP standard objects (material master, work center, pricing, IH order, ...)

Benefit

Very high user acceptance
Very high increase in efficiency in the entry of quotations/orders/invoices compared to SAP Standard
Optimization of logistics
Releasefähigkeit
Reference projects available (a.en, sbo, Nahrin)